

Capability Statement

Technology, Services, Data Expertise

redwoodsunpartners.com

Company Introduction

Redwood Sun Partners is a professional services company that provides strategy, custom information technology and consulting. Redwood Sun Partners specializes in government and enterprise data solutions, ranging from enhancing customer experience outcomes, shortening development timeframes and modernizing applications and business processes.

Core Capabilities

- Provide Cloud subscriptions that are in alignment with program budget.
- Project Management with expertise in **cloud technology implementation** across business and IT.
- Technology contract negotiation services
- Revenue generating growth consulting

Redwood Sun Partners brings decades of Enterprise technology sales experience with an emphasis on **intensive data centric projects**. Having worked on behalf of customers and technology vendors we know how to negotiate and right size a solution that will deliver maximum long-term value and ensure mission success.

Committed Experts

Our partners are involved in every engagement to add oversight and show our commitment to every project's success. We enable our customers' data-driven projects whether it's improving customer experience, ensuring success with production deployments by maximizing the strength of your test data, or ensuring you have the right default data to recoup financial loss.

Cage Code

DUNS

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SBA Certified Woman Owned



NAICS Codes

518210	Data Processing, Hosting, and Related Services
541511	Custom Computer Programming Services
541512	Computer Systems Design Services
541519	Other Computer Related Services
541611	Administrative Management and General Management Consulting Services
541613	Marketing Consulting Services

Industry Vetted

Redwood Sun Partners is authorized to sell and provide services for the worlds gold standard Customer Experience company Zendesk .	zendesk
Redwood Sun Partners is authorized to sell and provide service for Delphix , a Gartner Leaders quadrant winner in several key data testing and application categories.	DELPHIX
Redwood Sun Partners is an authorized partner of Appian , the leader in business process automation, case management and low-code platform	appían

Technology Partners

development.

zendesk DELPHIX

We work many other technology vendors and can assist you with your procurement of almost all modern technology solutions available on the market.

Certifications:

Certified ScrumMaster ScrumAlliance Credential ID: 001566090

appian



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(202) 505-3410 redwoodsunpartners.com info@redwoodsunpartners.com

